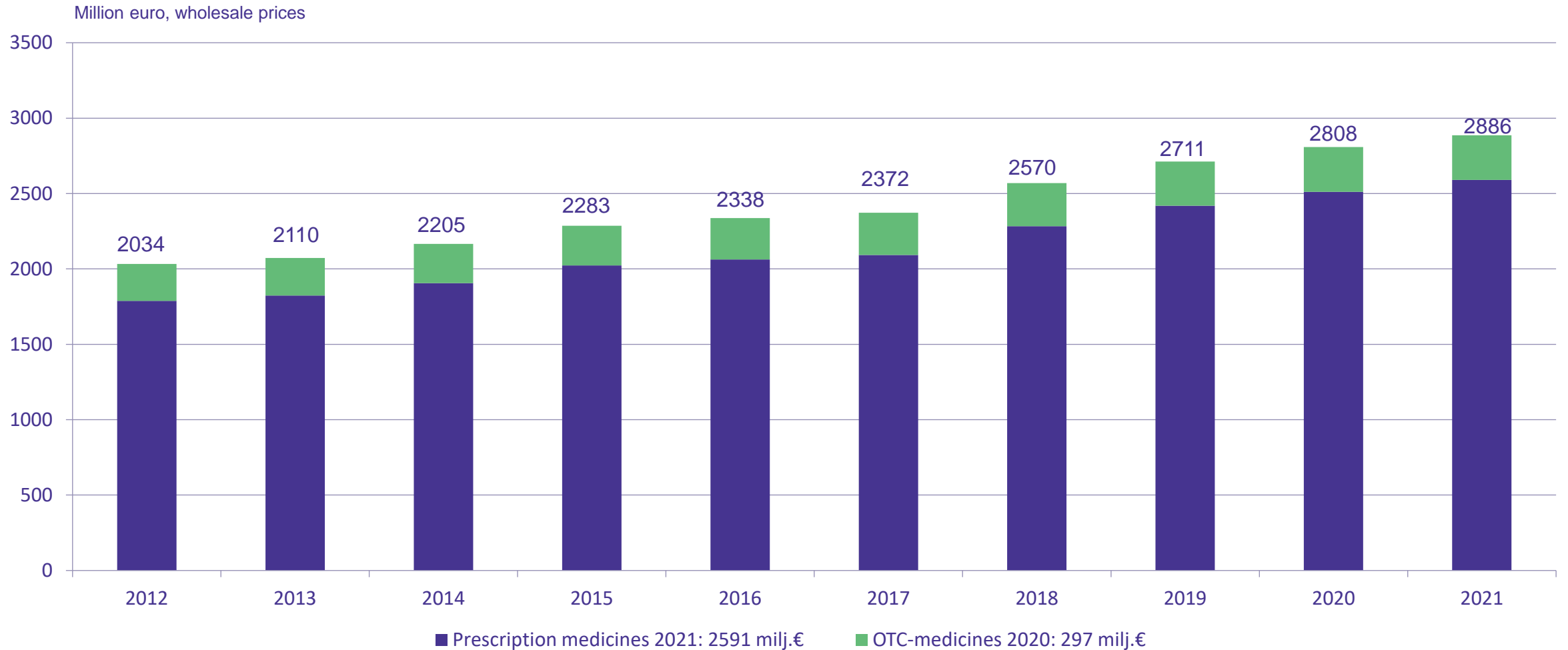
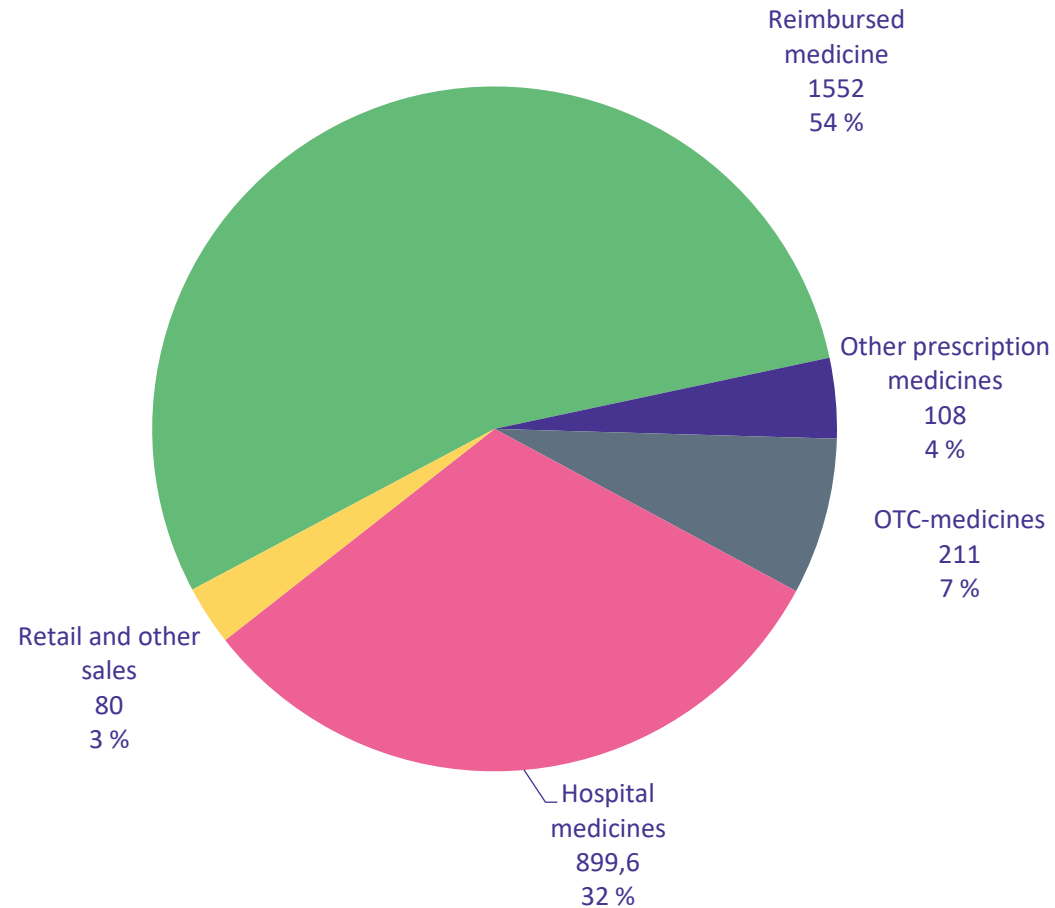


Pharmaceutical market in Finland



Wholesales to pharmacy, hospitals and retail. Vaccine sales is included only if it was delivered through wholesaler.

Pharmaceutical sales in Finland in 2021



- Sales to pharmacies, hospitals and retail with wholesale prices approximately 2.819 billion euro.
- Wholesales to hospitals 900 million euro (without discounts)
- Wholesales to pharmacies 1 907 million euro
- Reimbursed medicines (pharmacy) 1 552 million euro
- Retail and other sales 80 million euro (wholesale prices)

Wholesales to pharmacy, hospitals and retail. Vaccine sales is included only if it was delivered through wholesaler.

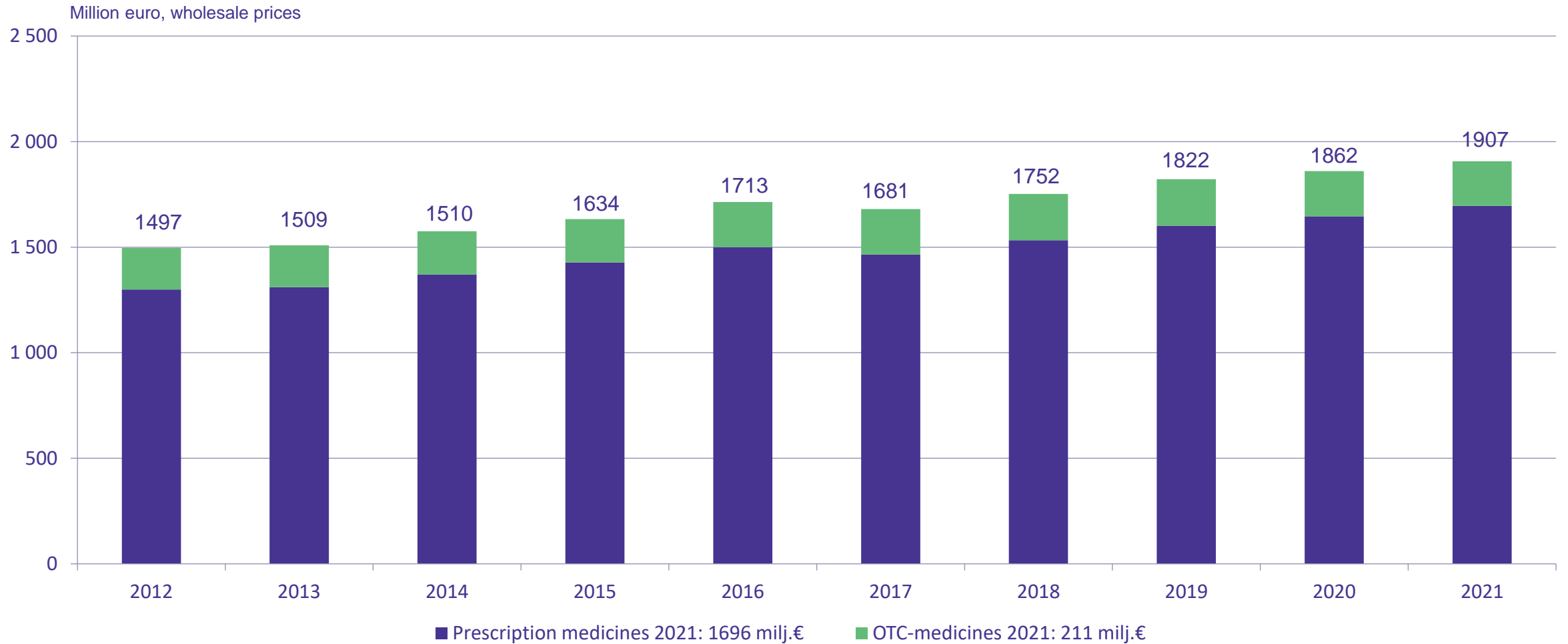
Pharmaceutical wholesales by therapeutic groups in 2021

in total 2 886 million euro (+2.9%)

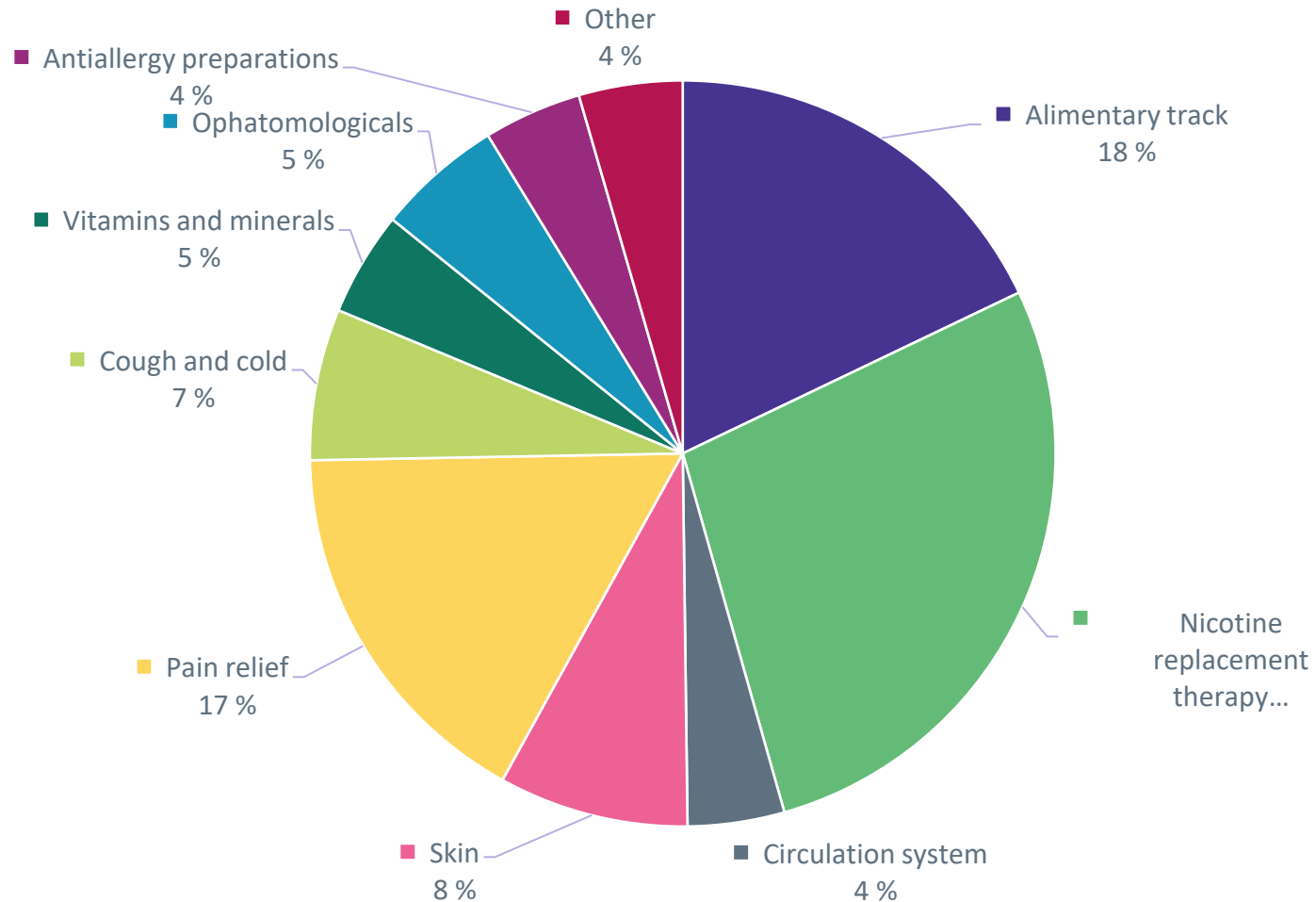
	Million €	Change%	Share %
Antineoplastic and immunomodulating agents	896	+9.4	31.0
Nervous system medicines	391	+2.6	13.6
Alimentary tract and metabolism medicines	331	+3.0	11.5
Medicines for hematological disorders	301	-4.2	10.4
Anti-infective for systemic use	288	+5.3	10.0
Respiratory system medicines	150	-2.0	5.2
Cardiovascular system medicines	129	-5.7	4.5
Medicines affecting the genitourinary system and sex hormones	94	-1.6	3.3
Musculo-skeletal system medicines	93	-11.9	3.2
Sensory organs	71	+3.6	2.5
Other	141	+1.4	4.9

Wholesales to pharmacy, hospitals and retail. Vaccine sales is included only if it was delivered through wholesaler.

Wholesales to pharmacies



Wholesales of the largest OTC-medicine groups in 2021



Breakdown of pharmacy sales in 2020 (%)

- In 2019 the total sales of private pharmacies was 2.5 billion euro. In addition to private pharmacies the two university pharmacies are also allowed to sell medicines.
- The sales of prescription medicines was 82 % of total sales. The sales of self-care medicines was 13 % of total sales.
- Most of the prescription medicines are reimbursable medicines.
- In addition to medicines the pharmacies sell other products related to health and welfare. The share of this Other sales is minor compared to the total sales.

