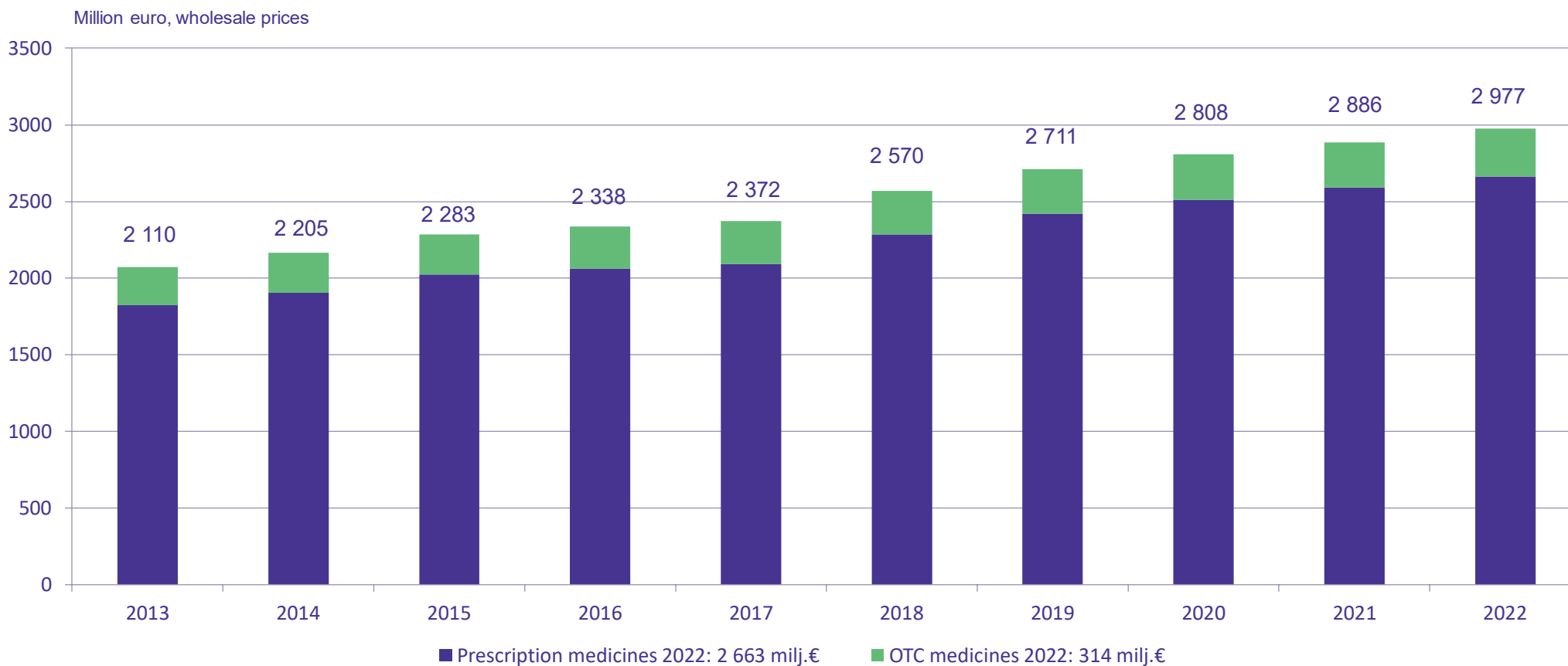
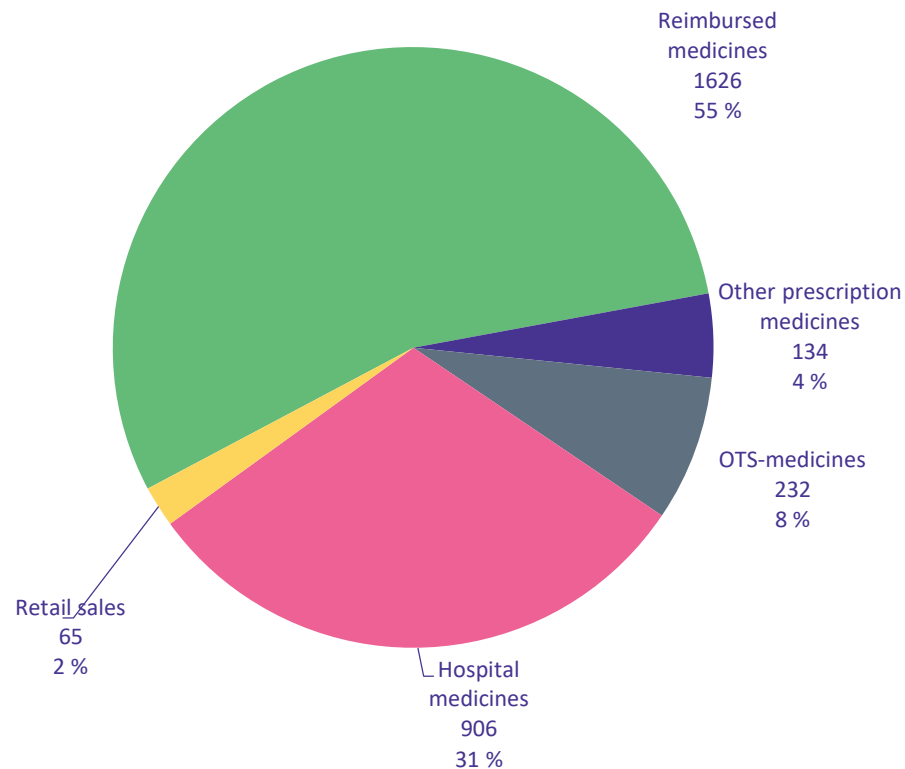


Pharmaceutical market in Finland



Wholesales to pharmacy, hospitals and retail. Vaccine sales is included only if it was delivered through wholesaler.

Pharmaceutical sales in Finland in 2022



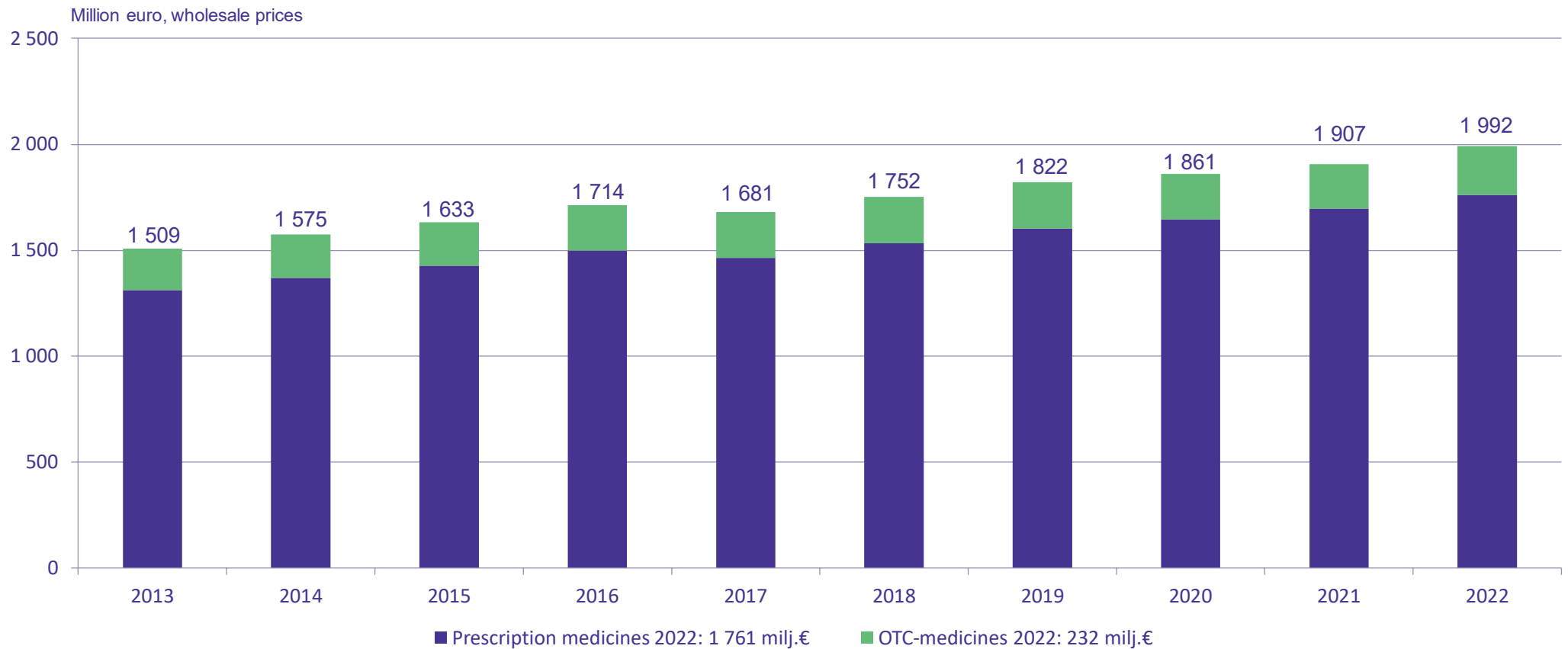
- Sales to pharmacies, hospitals and retail with wholesale prices approximately 3 billion euro.
- Wholesales to hospitals 906 million euro (without discounts)
- Wholesales to pharmacies 1 992 million euro
 - Reimbursed medicines (pharmacy) 1 552 million euro
- Retail and other sales 65 million euro (wholesale prices)

Pharmaceutical wholesales by therapeutic groups in 2022 in total 2 934 million euro (+3.0%)

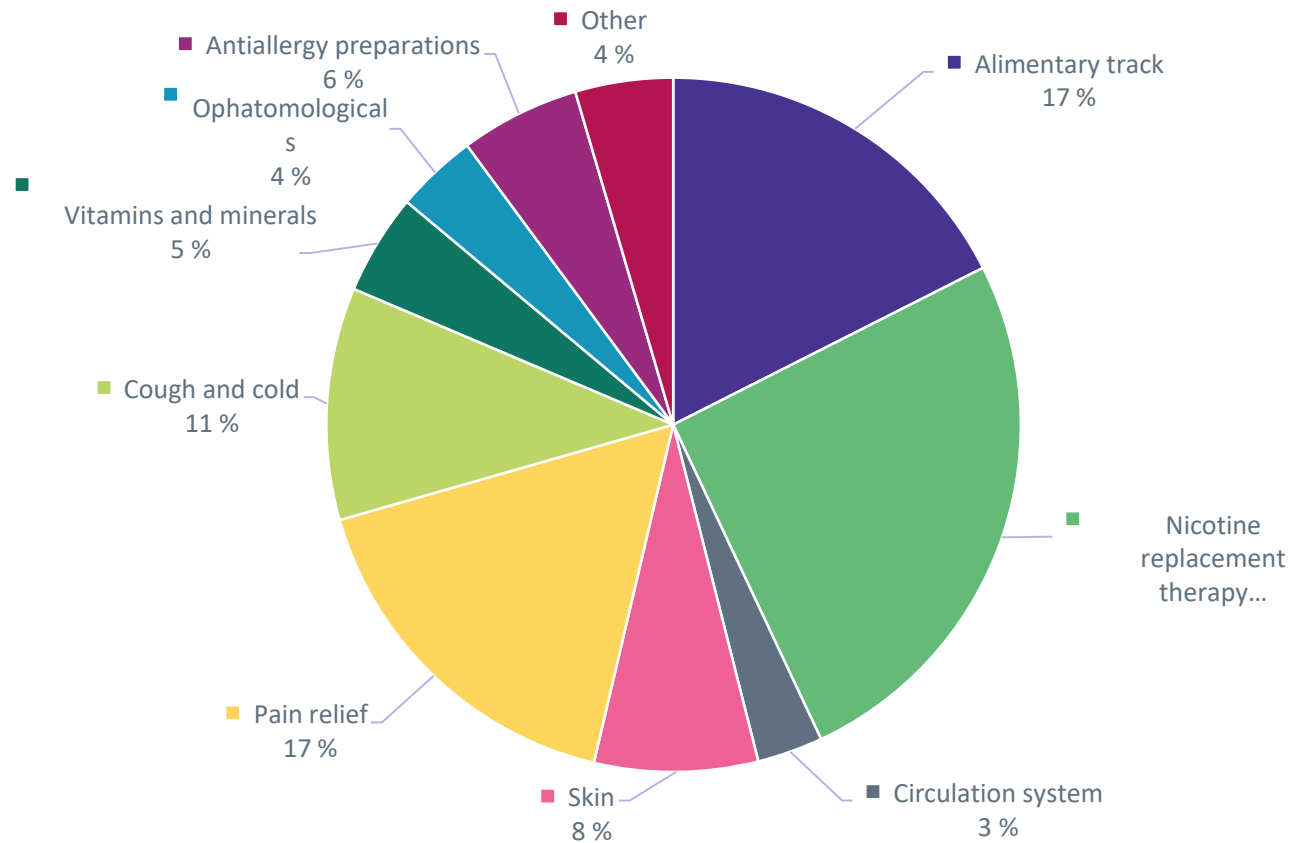
	Million €	Change%	Share %
Antineoplastic and immunomodulating agents	891	-0,5	27,6
Nervous system medicines	406	+3,7	12,6
Alimentary tract and metabolism medicines	350	+5,6	10,8
Medicines for hematological disorders	310	+2,8	9,6
Anti-infective for systemic use	296	+2,2	9,2
Respiratory system medicines	168	+11,6	5,2
Cardiovascular system medicines	127	-1,6	3,9
Musculo-skeletal system medicines	107	+13,9	3,3
Medicines affecting the genitourinary system and sex hormones	91	-2,0	2,8
Sensory organs	83	+17,0	2,6
Other	149	+5,2	4,6

Wholesales to pharmacy, hospitals and retail. Vaccine sales is included only if it was delivered through wholesaler.

Wholesales to pharmacies



Wholesales of the largest OTC-medicine groups in 2022



Breakdown of pharmacy sales in 2022 (%)

- In 2021 the total sales of private pharmacies was about 2.6 billion euro. In addition to private pharmacies the two university pharmacies are also allowed to sell medicines.
- The sales of prescription medicines was 82 % of total sales. The sales of self-care medicines was 12 % of total sales.
- Most of the prescription medicines are reimbursable medicines.
- In addition to medicines the pharmacies sell other products related to health and welfare. The share of this Other sales is minor compared to the total sales.

