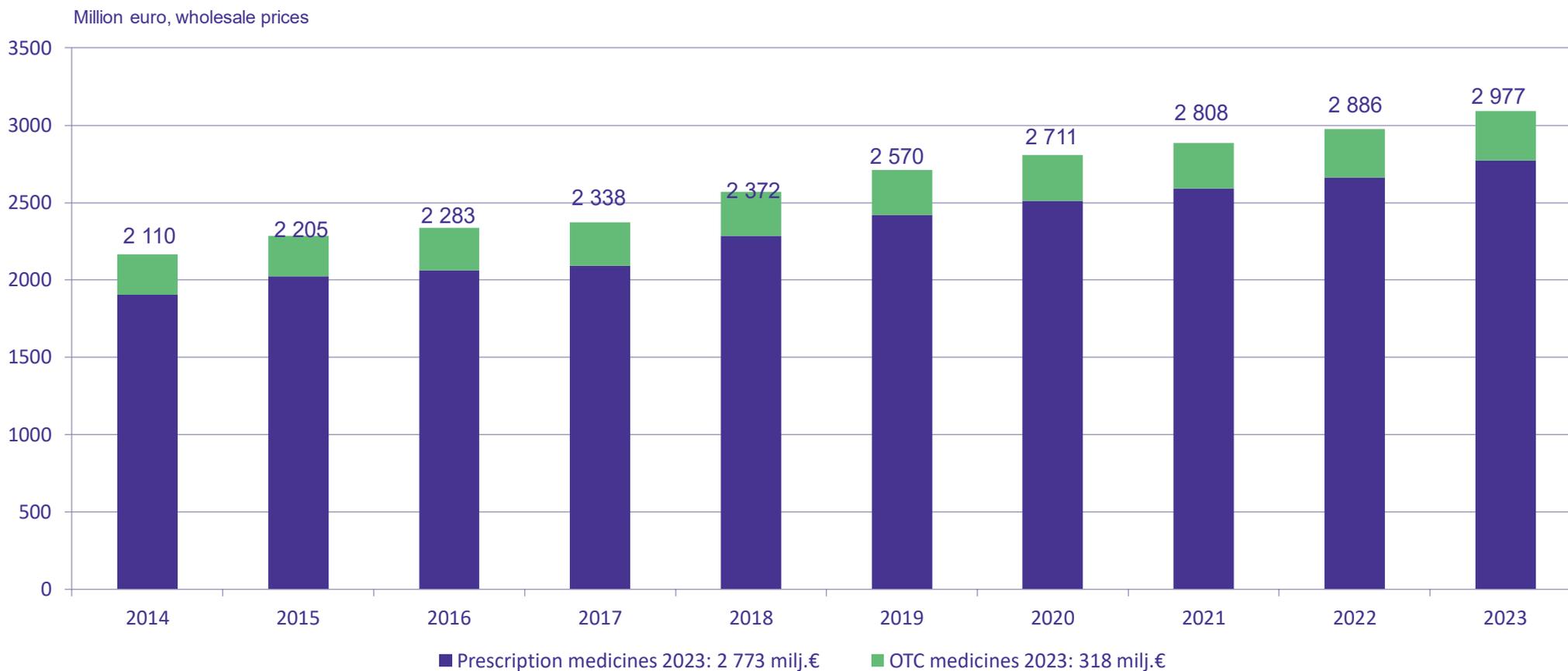
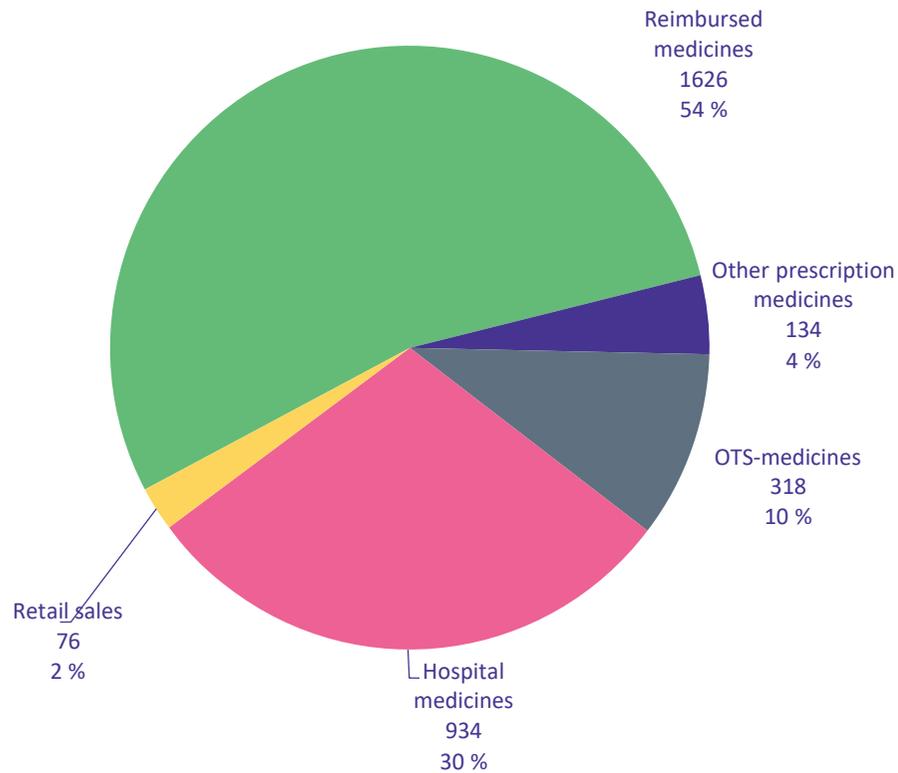


Pharmaceutical market in Finland



Wholesales to pharmacy, hospitals and retail. Vaccine sales is included only if it was delivered through wholesaler.

Pharmaceutical sales in Finland in 2023



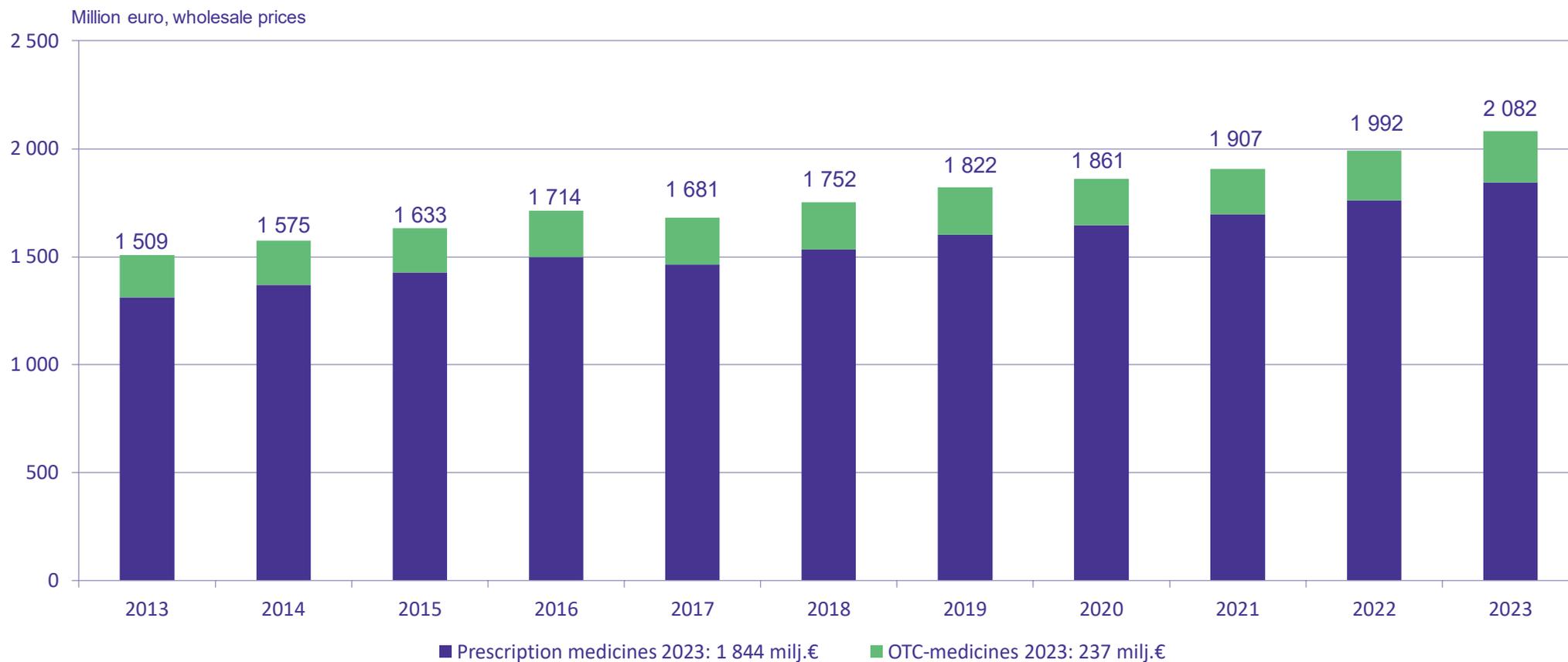
- Sales to pharmacies, hospitals and retail with wholesale prices approximately 3,1 billion euro.
- Wholesales to pharmacies 2 081 million euro
- Wholesales to hospitals 934 million euro (without discounts)
- Retail and other sales 76 million euro (wholesale prices)

Pharmaceutical wholesales by therapeutic groups in 2023 in total 3 091 million euro (+3.8%)

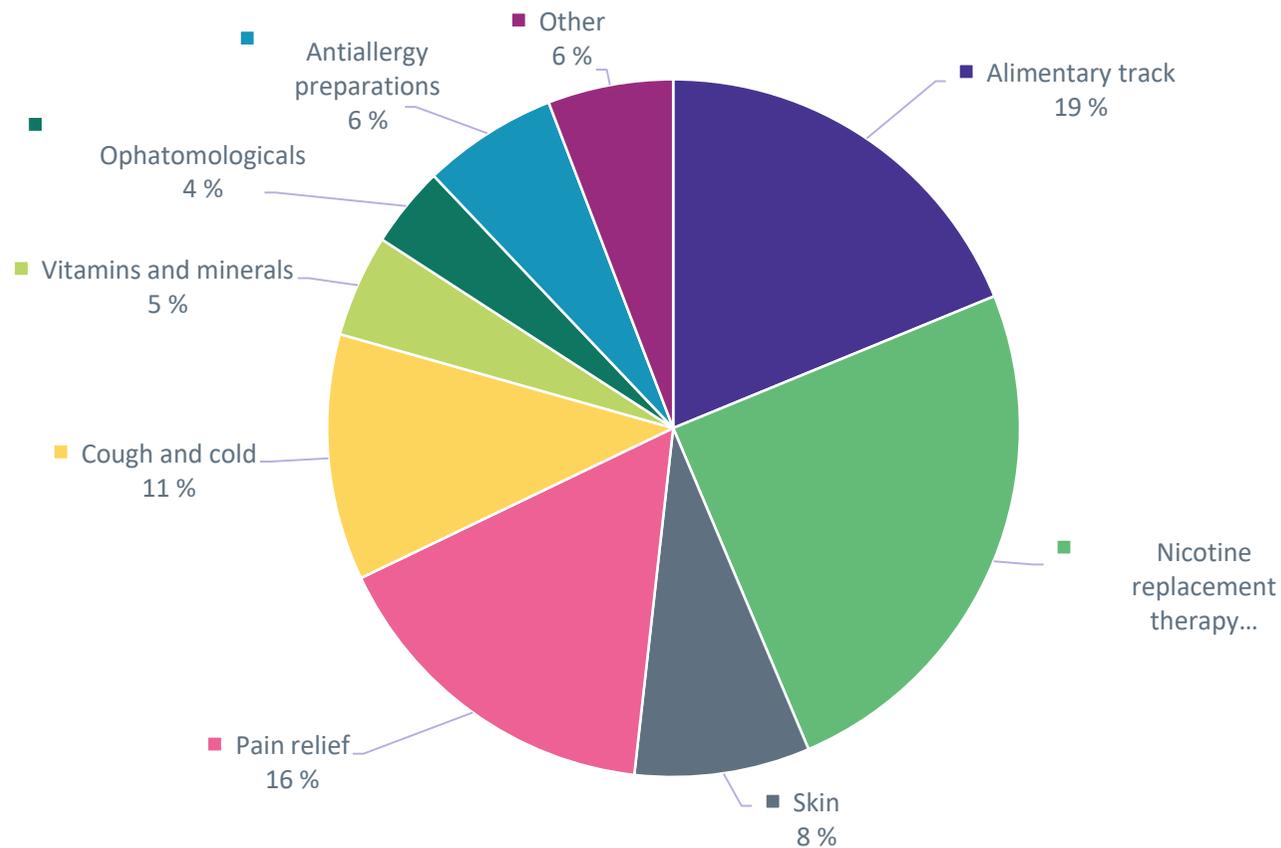
	Million €	Change%	Share %
Antineoplastic and immunomodulating agents	918	+3,0	29,7
Nervous system medicines	422	+4,1	13,7
Alimentary tract and metabolism medicines	375	+7,3	12,1
Medicines for hematological disorders	319	+2,9	10,3
Anti-infective for systemic use	298	+0,8	9,7
Respiratory system medicines	173	+3,0	5,6
Cardiovascular system medicines	135	+6,4	4,4
Musculo-skeletal system medicines	105	-2,4	3,4
Medicines affecting the genitourinary system and sex hormones	98	+7,8	3,2
Sensory organs	91	+9,1	2,9
Other	157	+5,4	5,1

Wholesales to pharmacy, hospitals and retail. Vaccine sales is included only if it was delivered through wholesaler.

Wholesales to pharmacies



Wholesales of the largest OTC-medicine groups in 2023



Breakdown of pharmacy sales (%)

- In 2022 the total sales of private pharmacies was about 2.7 billion euro. In addition to private pharmacies the two university pharmacies are also allowed to sell medicines.
- The sales of prescription medicines was 81 % of total sales. The sales of self-care medicines was 12 % of total sales.
- Most of the prescription medicines are reimbursable medicines.
- In addition to medicines the pharmacies sell other products related to health and welfare. The share of this Other sales is minor compared to the total sales.

