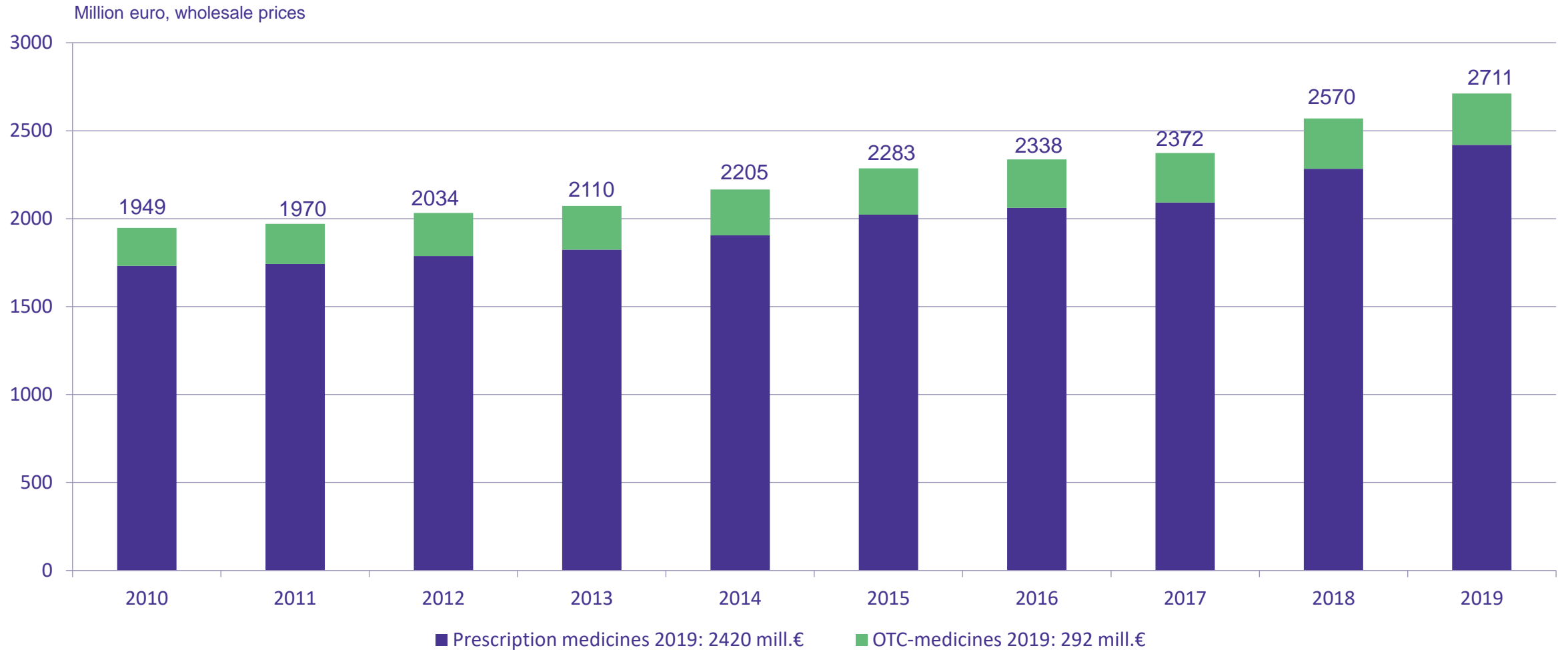
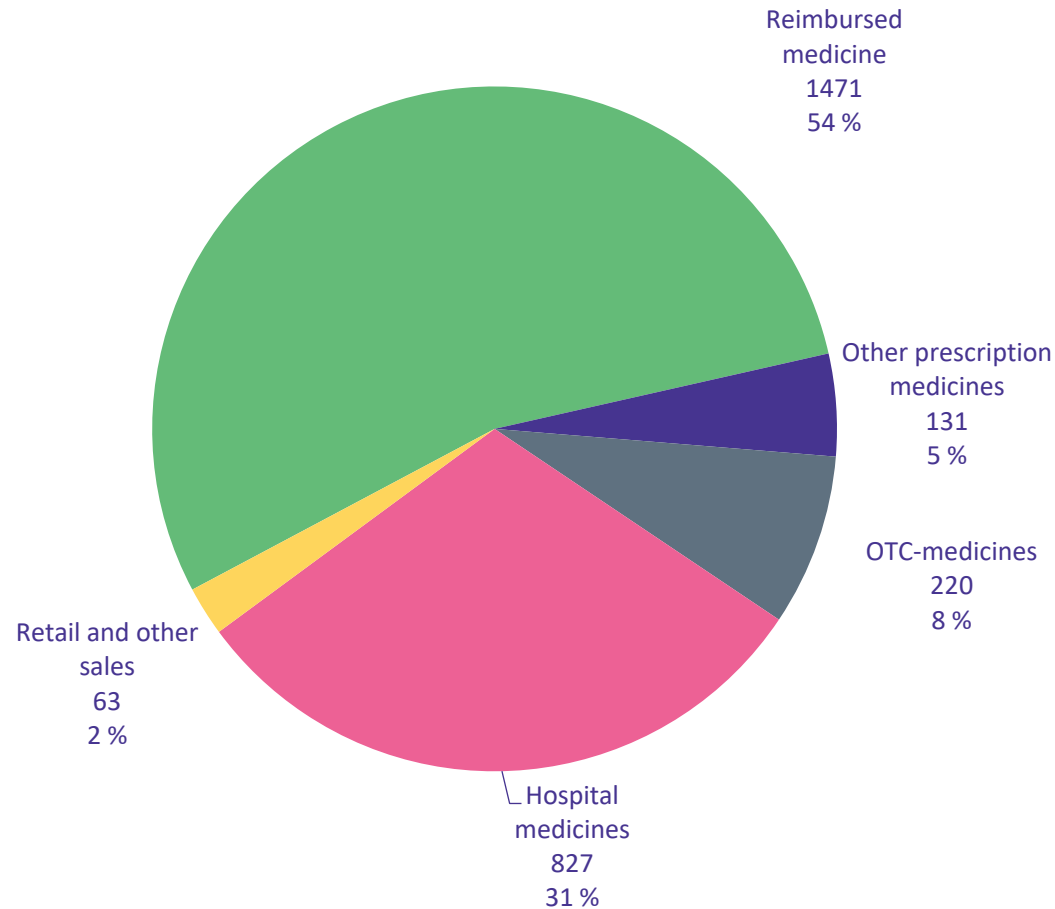


Pharmaceutical market in Finland



Pharmaceutical sales in Finland in 2019



Sales to pharmacies, hospitals and retail with wholesale prices approximately 2.71 billion euro.

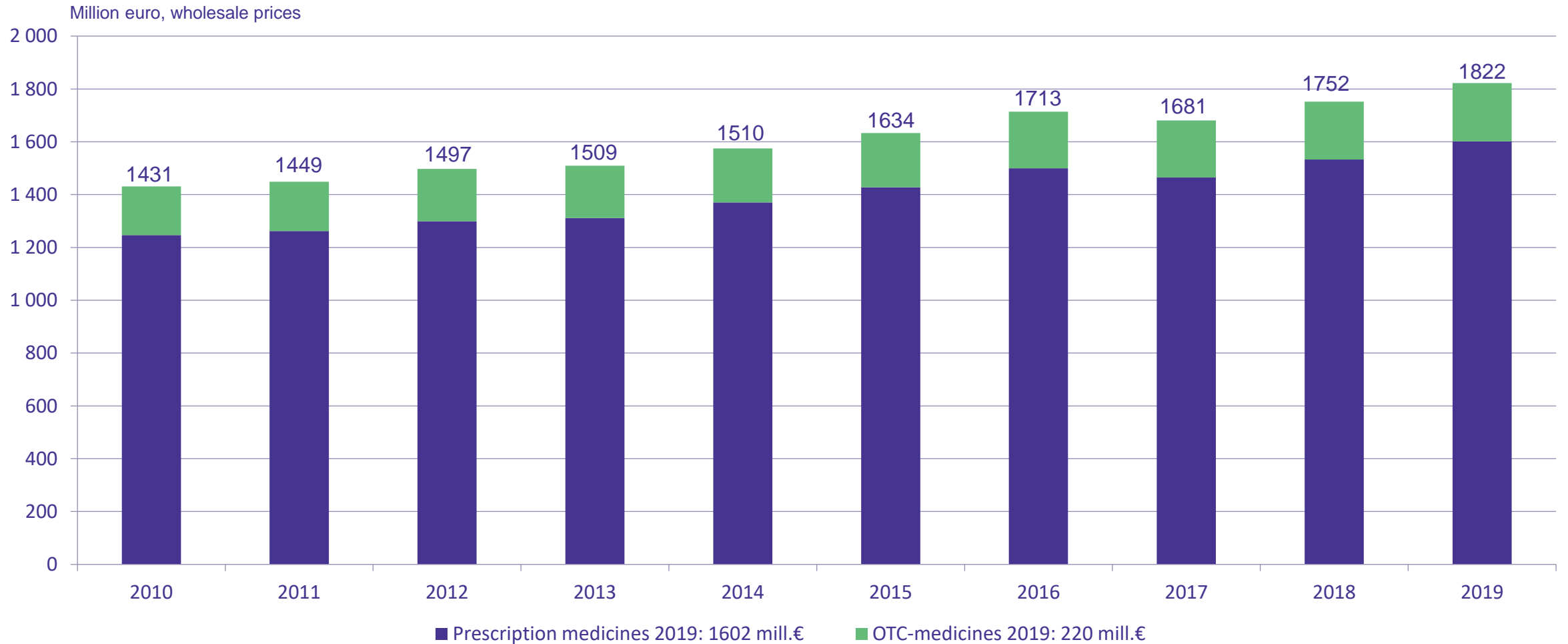
- Wholesales to hospitals 827 million euro
- Wholesales to pharmacies 1 822 million euro
- Reimbursed medicines (pharmacy) 1 471 million euro
- Retail and other sales 63 million euro (wholesale prices)

Pharmaceutical wholesales by therapeutic groups in 2019

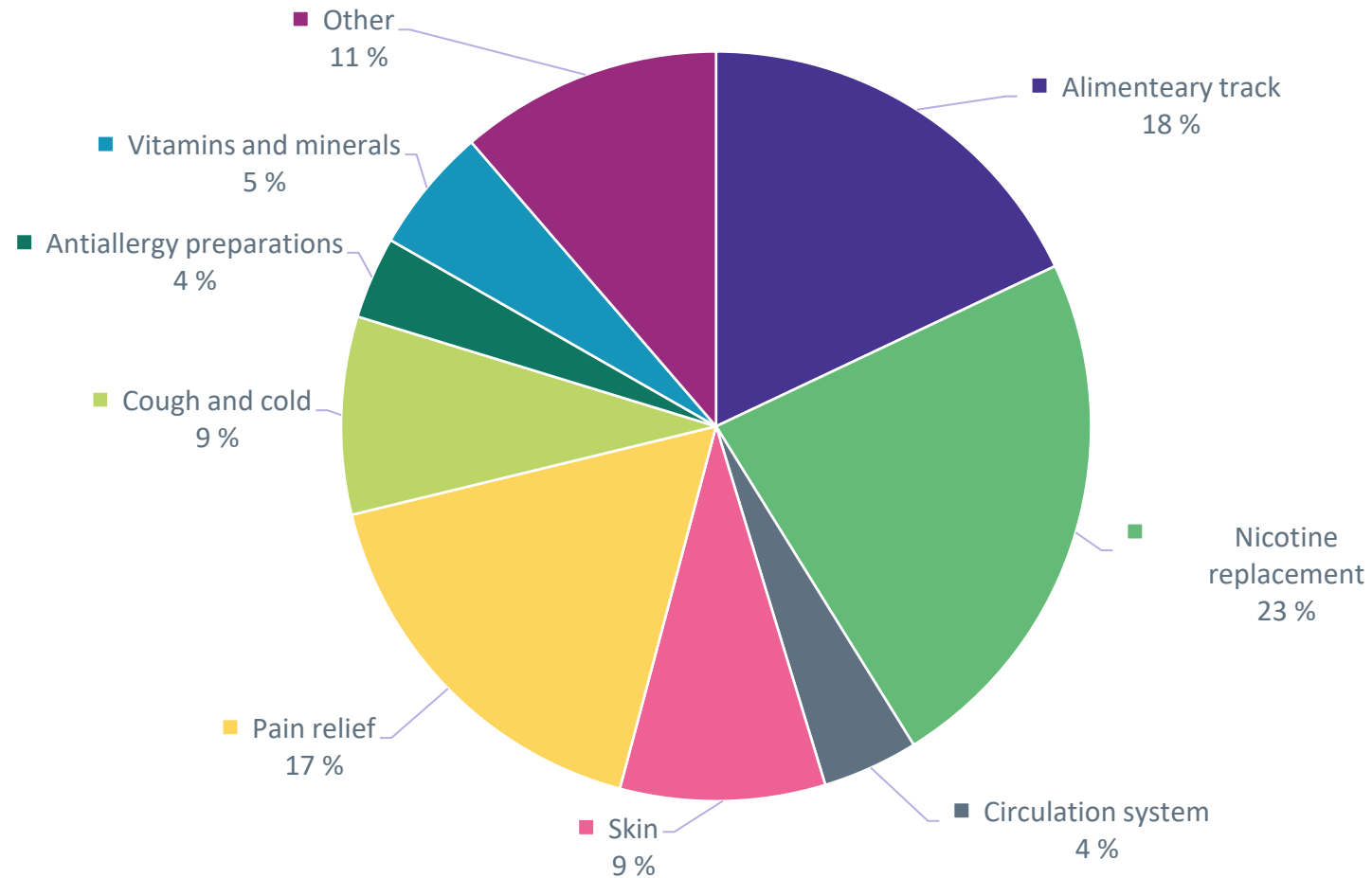
in total 2 711 million euro (+5.5%)

	Million €	Change%	Share %
Antineoplastic and immunomodulating agents	785	+12,9	29,0
Nervous system medicines	359	+4,4	13,2
Alimentary tract and metabolism medicines	309	+2,1	11,4
Medicines for hematological disorders	273	+9,3	10,1
Anti-infective for systemic use	270	+8,4	9,9
Cardiovascular system medicines	152	-1,4	5,6
Respiratory system medicines	149	-13,4	5,5
Medicines affecting the genitourinary system and sex hormones	113	+1,7	4,2
Musculo-skeletal system medicines	97	-0,7	3,6
Sensory organs	68	+6,4	2,5
Other	130	+4,5	5,0

Wholesales to pharmacies



Wholesales of the largest OTC-medicine groups in 2019



Breakdown of pharmacy sales in 2018 (%)

- In 2018 the total sales of private pharmacies was 2,4 billion euro. In addition to private pharmacies the two university pharmacies are also allowed to sell medicines.
- The sales of prescription medicines is 81 % of total sales. The sales of self-care medicines is 14 % of total sales.
- Most of the prescription medicines are reimbursable medicines. The Social Security Institute reimbursed 1,460 billion euro in total of medicine expenses to patients in 2018.
- In addition to medicines the pharmacies sell other products related to health and welfare. The share of this Other sales is minor compared to the total sales.

